UNITED STATES OF AMERICA
Before the
COMMODITY FUTURES TRADING COMMISSION

In the Matter of: )

Frank O. Davies and ) CFTC Docket No. 14-13

ORDER INSTITUTING PROCEEDINGS PURSUANT TO SECTIONS 6(c) AND 6(d) OF THE COMMODITY EXCHANGE ACT, MAKING FINDINGS AND IMPOSING REMEDIAL SANCTIONS

I.

The Commodity Futures Trading Commission ("Commission") has reason to believe that during the period between July 2011 and February 2013 (the "relevant period"), Frank O. Davies ("Davies"), individually, and Rockwell Asset Management, Inc. ("Rockwell") ("the Respondents"), violated Section 4(a) of the Commodity Exchange Act, 7 U.S.C. § 6(a) (2012). Therefore, the Commission deems it appropriate and in the public interest that public administrative proceedings be, and hereby are, instituted to determine whether the Respondents engaged in the violation set forth herein and to determine whether any order should be issued imposing remedial sanctions.

II.

In anticipation of the institution of an administrative proceeding, the Respondents have submitted an Offer of Settlement ("Offer"), which the Commission has determined to accept. Without admitting or denying any of the findings or conclusions herein, Respondents consent to the entry of this Order Instituting Proceedings Pursuant to Sections 6(c) and 6(d) of the Commodity Exchange Act, Making Findings and Imposing Remedial Sanctions ("Order") and acknowledges service of this Order.¹

¹ Respondents consent to the entry of this Order and to the use of these findings in this proceeding and in any other proceeding brought by the Commission or to which the Commission is a party; provided, however, that Respondents do not consent to the use of the Offer, or the findings or conclusions in this Order consented to in the Offer, as the sole basis for any other proceeding brought by the Commission, other than in a proceeding in bankruptcy or to enforce the terms of this Order. Nor do Respondents consent to the use of the Offer or this Order, or the findings or conclusions in this Order consented to in the Offer, by any other party in any other proceeding.
III.

The Commission finds the following:

A. SUMMARY

During the relevant period, Respondents violated Section 4(a) of the Act by offering to enter into, entering into, confirming the execution of, and conducting an office and business in the United States for the purpose of soliciting, accepting orders for, and otherwise dealing in illegal, off-exchange retail commodity transactions. Specifically, the transactions were financed precious metals transactions with individual investors. Respondents received commissions and fees totaling $477,210 for these transactions.

B. RESPONDENTS

Frank O. Davies resides in Delray Beach, Florida, and was the President and CEO of Rockwell Gold Investments, Inc., a Florida corporation. On April 12, 2012, Rockwell Gold Investments, Inc. changed its name to Rockwell Asset Management, Inc. Respondents solicited retail customers to execute retail commodity transactions with Hunter Wise Commodities LLC, by telephone and through a website, www.goldandwealth.com. Neither Davies nor Rockwell has ever been registered with the Commission in any capacity.

C. OTHER RELEVANT ENTITY

Hunter Wise Commodities LLC ("Hunter Wise") was formed as a California limited liability company in July 2007 but was converted to a Nevada limited liability company in October 2010. It held itself out on its website as "a physical commodity trading company, wholesaler, market maker, back-office support provider, and finance company." During the relevant period, Hunter Wise executed and confirmed the execution of retail commodity transactions involving gold, silver, platinum, palladium and copper throughout the United States using a network of telemarketing solicitors such as Respondents, which it referred to as its "dealers."

D. FACTS

In May 2011, Respondent Rockwell, through its President and CEO, Respondent Davies, entered into an agreement directly with Hunter Wise to solicit retail customers to execute retail transactions with the firm. During the relevant period, Respondents, individually and through their employees and agents, solicited retail customers, generally by telephone or through the Rockwell website, to enter into retail commodity transactions as part of a "leveraged program." Respondents represented to prospective customers that: (1) the customer could purchase physical commodities, including gold, silver, or platinum, by paying as little as 20% of the purchase price; (2) customers would receive a loan for the remaining portion of the purchase price on which the customer would be charged interest; and (3) upon confirmation of the customer's purchase, the physical commodity the customer purchased would be stored at an independent depository on the customer's behalf in an account in the customer's name. These representations
were based upon representations Hunter Wise made to Respondent about Hunter Wise’s operations.

When retail customers placed orders with Respondents to enter into retail commodity transactions, the Respondents did not purchase physical commodities on the customers’ behalf, provide loans to customers for the remaining portion of the purchase price, or store any physical commodities for customers. Instead, the Respondents simply passed all the details of the purchase, customer payments, and financing on to Hunter Wise, whose existence the Respondent did not disclose to retail customers. During the relevant period, customers paid a total of $1,407,527 to Hunter Wise and Respondents received commissions and fees totaling $477,210 for the retail financed precious metals transactions executed through Hunter Wise.


IV.

LEGAL DISCUSSION

Section 4(a) of the Act makes it unlawful for any person to offer to enter into, enter into, execute, confirm the execution of, or conduct an office or business in the United States for the purpose of soliciting, or accepting any order for, or otherwise dealing in any transaction in, or in connection with, a commodity futures contract, unless such transaction is made on or subject to the rules of a board of trade that has been designated or registered by the CFTC as a contract market or derivatives transaction execution facility for the specific commodity. 7 U.S.C. § 6(a).

A. Relevant Statutory Background


Section 742(a) of the Dodd-Frank Act added Section 2(c)(2)(D) to the Act.† Section 2(c)(2)(D) broadly applies to any agreement, contract, or transaction in any commodity that is entered into with, or offered to (even if not entered into with), a non-eligible contract participant

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† Section 2(c)(2)(D) of the Act became effective July 16, 2011.
or non-eligible commercial entity on a leveraged or margined basis, or financed by the offeror, the counterparty, or a person acting in concert with the offeror or counterparty on a similar basis. 7 U.S.C. § 2(c)(2)(D)(i). Section 2(c)(2)(D) further provides that such an agreement, contract, or transaction shall be subject to Sections 4(a), 4(b), and 4b of the Act “as if the agreement, contract, or transaction was a contract of sale of a commodity for future delivery.” 7 U.S.C. § 2(c)(2)(D)(iii).

Section 2(c)(2)(D)(ii) of the Act excepts certain transactions from Section 2(c)(2)(D). Section 2(c)(2)(D)(ii)(III)(aa) excepts a contract of sale that “results in actual delivery within 28 days or such other longer period as the Commission may determine by rule or regulation based upon the typical commercial practice in cash or spot markets for the commodity involved.” Section 2(c)(2)(D)(ii)(III)(bb) excepts a contract of sale that creates an enforceable obligation to deliver between a seller and a buyer that have the ability to deliver and accept delivery, respectively, in connection with the line of business of the seller and buyer.

The Commission has stated its view that the determination of whether “actual delivery” has occurred within the meaning of Section 2(c)(2)(D)(ii)(III)(aa) requires a consideration of evidence beyond the four corners of the contract documents. This interpretation of the statutory language is based on Congress' use of the word “actual” to modify “delivery” and on the legislative history of Section 2(c)(2)(D)(ii)(III)(aa). Consistent with this interpretation, in determining whether actual delivery has occurred within 28 days, the Commission will employ a functional approach and examine how the agreement, contract, or transaction is marketed, managed, and performed, instead of relying solely on language used by the parties in the agreement, contract, or transaction. Unless the Commission provides otherwise, the 28 days for actual delivery is 28 days from the date the agreement, contract, or transaction is confirmed to the buyer or seller, typically, a retail customer.

Other than these exceptions, Congress did not express any intent to limit the reach of Section 2(c)(2)(D). Rather, in enacting the statute Congress expressed its intent that Section 2(c)(2)(D) should be applicable to a broad range of agreements, contracts, and transactions.

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3 As is relevant to this matter, Section 1a(18)(xi) of the Act, 7 U.S.C. § 1a(18)(xi), defines an eligible contract participant as an individual who has amounts invested on a discretionary basis, the aggregate of which is in excess of $10,000,000, or which is in excess of $5,000,000 and who enters into the agreement, contract, or transaction in order to manage the risk associated with an asset owned or liability incurred, or reasonably likely to be owned or incurred, by the individual.

4 Section 4(b) of the Act, 7 U.S.C. § 6(b), authorizes the Commission to adopt rules and regulations proscribing fraud and requiring minimum financial standards, the disclosure of risk, the filing of reports, the keeping of books and records, the safeguarding of customers’ funds, and registration with the Commission. Section 4b of the Act, 7 U.S.C. § 6b, prohibits fraudulent conduct.

5 The Commission has not adopted any regulations permitting a longer actual delivery period for any commodity pursuant to Section 2(c)(2)(D)(ii)(III)(aa) of the Act. Accordingly, the 28 day actual delivery period set forth in this provision remains applicable to all commodities.

B. The Commission’s Jurisdiction

Respondents offered precious metals transactions to, and entered into such transactions with, persons who were not eligible contract participants or eligible commercial entities. Generally, Respondents’ customers were unsophisticated, individual investors who did not meet the $10 million discretionary investment threshold to be considered ECPs. Moreover, Respondent offered and entered into such transactions on a margined or leveraged basis, or financed by Respondent or Hunter Wise, which acted in concert with Respondents. Respondents’ retail financed precious metals transactions fall squarely within the Commission’s jurisdiction under Section 2(c)(2)(D) of the Act.

Respondents’ retail financed precious metals transactions executed through Hunter Wise did not result in actual delivery to the customer. As found by the district court in Hunter Wise, Hunter Wise had no actual metal to deliver. Hunter Wise, No. 12-81311-CIV, Docket Entry 281, slip op. at 10-14 (order granting summary judgment). Respondent’s transactions are not excepted from the Commission’s jurisdiction under Section 2(c)(2)(D)(ii)(III)(A) of the Act.

C. Respondents Violated Section 4(a) of the Act: Illegal, Off-Exchange Transactions

As stated above, retail commodity transactions within the scope of Section 2(c)(2)(D) of the Act are subject to enforcement under Section 4(a) of the Act, among other provisions, as if such transactions are commodity futures contracts.

Respondents offered to enter into, entered into, and confirmed the execution of retail financed precious metals transactions. Respondents also conducted an office and business in the United States for the purpose of soliciting, accepting orders for, and otherwise dealing in retail financed precious metals transactions. None of the retail financed precious metals transactions were conducted on or subject to the rules of a board of trade that has been designated or registered by the CFTC as a contract market or derivatives transaction execution facility for precious metals. Respondents therefore violated Section 4(a) of the Act.

D. Davies was a Controlling Person of Rockwell and Knowingly Induced, Directly or Indirectly, Rockwell’s Violations

Section 13(b), 7 U.S.C. §13c(b), provides: “Any person who, directly or indirectly, controls any person who has violated any provision of this Act, or any of the rules, regulations or orders issued pursuant to this Act may be held liable for such violation in any action brought by the Commission to the same extent as such controlled person. In such action, the Commission has the burden of proving that the controlling person did not act in good faith or knowingly induced, directly or indirectly, the act or acts constituting the violation.”

A “fundamental purpose” of the statute is “to reach behind the corporate entity to the controlling individuals of the corporation and to impose liability for violations of the Act directly on such individuals as well as on the corporation itself.” CFTC v. RJ Fitzgerald & Co., Inc., 310 F.3d 1321, 1334 (11th Cir. 2002), cert. denied, 543 U.S. 1034, 125 S.Ct. 808 (2004); JCC, Inc. v. CFTC, 63 F. 3d 1557, 1567 (11th Cir. 1995). The statute is construed liberally and even indirect means of discipline or influence, short of actual direction, is sufficient to find liability as a
controlling person. Monieson v. CFTC, 996 F. 2d 852, 859 (7th Cir. 1993) ("Control person liability will attach if a person possessed the power or ability to control the specific transaction or activity upon which the primary violation was predicated, even if such power was not exercised."); R.J. Fitzgerald & Co., Inc., 310 F. 3d at 1334.

Whether a respondent possessed the requisite control over the operations in question is a determination of fact, based upon the totality of the circumstances, including an appraisal of the influence upon management and policies of a corporation by the alleged controlling person. CFTC v. Baragosh, 278 F. 3d 319 at 330 (4th Cir. 2002) (reversing grant of summary judgment); CFTC v. AVCO Financial Corp., 28 F. Supp. 2d at 104, 117 (SDNY 1998), aff'd in relevant part CFTC v. Vartuli, 228 F. 3d 94 (2d Cir. 2000).

Davies was the CEO, president and sole principal of Rockwell. He was responsible for and approved Rockwell operations including Rockwell's offering to enter into the transactions, entering into the transactions and confirming the execution of transactions. In addition, Davies was directly responsible for Rockwell's office and the conduct of the business that operated for the purpose of soliciting and accepting orders from customers for these precious metals transactions. Accordingly, Davies was a controlling person of Rockwell within the meaning of Section 13(b) of the Act.

There is no dispute that Davies was aware of and knew that Rockwell was offering to enter into the transactions, entering into the transactions and confirming the execution of transactions that proved to be illegal, off-exchange retail commodity transactions. Accordingly, he knowingly induced, directly or indirectly, Rockwell's violations. See, In the Matter of FNTC, et al., [1992-1994 Transfer Binder] Comm. Fut. L. Rep. (CCH) ¶ 26,142 at 41,787 (CFTC July 20, 1994), aff'd without opinion sub nom. Pick v. CFTC, 99 F. 3d 1139 (6th Cir. 1996). Davies is, therefore, liable for Rockwell's violations of the Act pursuant to Section 13(b), 7 U.S.C. § 13c(b).

E. Rockwell's Principal-Liability

Section 2(a)(1)(b) of the Act, 7 U.S.C. §2(a)(1)(b), and Regulation 1.2, 17 C.F.R. § 1.2, provide, in relevant part, that the act, omission, or failure of any official, agent, or other person acting for an individual, association, partnership, corporation, or trust within the scope of his employment or office shall be deemed the act, omission, or failure of such individual, association, partnership, corporation, or trust, as well as of such official, agent, or other person.

Strict liability is imposed upon principals for the actions of their agents acting with the scope of their employment. Rosenthal & Co. v. CFTC, 802 F. 2d 963, 966 (7th Cir. 1986) (principals are strictly liable for the acts of their agents); Dohmen-Ramirez v. CFTC, 837 F. 2d 847, 857-58 (9th Cir. 1988). Davies and other persons who solicited customers on behalf of Rockwell were acting as agents and their acts, omissions and failures were committed within the scope of their employment, agency or office with Rockwell and, thus, are deemed to be the acts, omissions and failures of Rockwell. Rockwell is therefore liable for their conduct under Section 2(a)(1)(B) of the Act.
V.

FINDINGS OF VIOLATION

Based on the foregoing, the Commission finds that, during the relevant period, Respondents Davies and Rockwell violated Section 4(a) of the Act, 7 U.S.C § 6(a).

VI.

OFFER OF SETTLEMENT

Respondents have submitted an Offer in which they, without admitting or denying the findings and conclusions herein:

A. Acknowledge receipt of service of this Order;

B. Admit the jurisdiction of the Commission with respect to all matters set forth in this Order and for any action or proceeding brought or authorized by the Commission based on violation of or enforcement of this Order;

C. Waive:

1. the filing and service of a complaint and notice of hearing;

2. a hearing;

3. all post-hearing procedures;

4. judicial review by any court;

5. any and all objections to the participation by any member of the Commission’s staff in the Commission’s consideration of the Offer;


8. any claims of Double Jeopardy based on the institution of this proceeding or the entry in this proceeding of any order imposing a civil monetary penalty or any other relief;
D. Stipulate that the record basis on which this Order is entered shall consist solely of the findings contained in this Order to which Respondent has consented in the Offer;

E. Consent, solely on the basis of the Offer, to the Commission’s entry of this Order that:

1. makes findings by the Commission that Respondents violated Section 4(a) of the Act;

2. orders Respondents to cease and desist from violating Section 4(a) of the Act;

3. orders Respondents to, jointly and severally, pay restitution to customers in the amount of four hundred and seventy-seven thousand, two hundred ten dollars ($477,210), plus post-judgment interest;

4. orders that Respondents be permanently prohibited from, directly or indirectly, engaging in trading on or subject to the rules of any registered entity (as that term is defined in Section 1a of the Act, as amended, 7 U.S.C. § 1a), and all registered entities shall refuse him trading privileges, and

5. orders Respondents and their successors and assigns to comply with the conditions and undertakings consented to in the Offer and as set forth in Part VII of this Order.

Upon consideration, the Commission has determined to accept Respondents’ Offer.

VII.
ORDER

Accordingly, IT IS HEREBY ORDERED THAT:

A. Respondents shall cease and desist from violating Section 4(a) of the Act, 7 U.S.C. § 6(a) (2012).

B. Respondents shall, jointly and severally, pay restitution in the amount of four hundred seventy-seven thousand, two hundred ten dollars ($477,210) within ten (10) days of the date of entry of this Order (“Restitution Obligation”). Post-judgment interest shall accrue on the Restitution Obligation beginning on the date of entry of this Order and shall be determined by using the Treasury Bill rate prevailing on the date of entry of this Order pursuant to 28 U.S.C. § 1961.

Respondents shall make their payments of the Restitution Obligation under this Order to Melanie Damian, Esq., the corporate monitor appointed by the court in CFTC v. Hunter Wise Commodities, LLC, No. 12-81311-CIV (S.D. Fla. Feb. 25, 2013) (“Hunter Wise corporate monitor”). Respondents shall make such payments in the name “Frank O. Davies/Rockwell Asset Management, Inc. (Hunter Wise Transactions) Settlement Fund” and shall send such payments by electronic funds transfer, or U.S. postal money order,
certified check, bank cashier's check, or bank money order to Melanie Damian, Esq.,
Damian & Valori LLP, 1000 Brickell Ave., Ste. 1020, Miami, FL 33131, under a cover
letter that identifies the Respondents and the name and docket number of this proceeding.
The Respondent shall simultaneously transmit copies of the cover letter and the form of
payment to the Chief Financial Officer, Commodity Futures Trading Commission, Three
Lafayette Centre, 1155 21st Street, NW, Washington, D.C. 20581. To the extent any
such funds accrue to the U.S. Treasury for satisfaction of Respondents' Restitution
obligation, such funds shall be transferred to the Hunter Wise corporate monitor.

C. Respondents are permanently prohibited from, directly or indirectly, engaging in or
trading on or subject to the rules of any registered entity (as that term is defined in
Section 1a of the Act, 7 U.S.C. § 1a), and all registered entities shall refuse them trading
privileges.

D. Respondents and their successors and assigns shall comply with the following conditions
and undertakings set forth in the Offer:

1. Public Statements: Respondents agree that neither they nor any of their
successors and assignees, agents or employees under his authority or control shall
take any action or make any public statement denying, directly or indirectly, any
findings or conclusions in this Order or creating, or tending to create, the
impression that this Order is without a factual basis; provided, however, that
nothing in this provision shall affect Respondents': (i) testimonial obligations; or
(ii) right to take legal positions in other proceedings to which the Commission is
not a party. Respondents and their successors and assigns shall undertake all
steps necessary to ensure that all of their agents and/or employees under his
authority or control understand and comply with this agreement.

2. Respondents agree that they shall never, directly or indirectly:

a. enter into any transactions involving commodity futures, options on
commodity futures, commodity options (as that term is defined in
Regulation 1.3(hh), 17 C.F.R. § 1.3(hh)), security futures products, swaps,
(as that term is defined in Section 1a(47) of the Act, 7 U.S.C. § 1a(47)
(2012), and as further defined by Regulation 1.3(www), 17 C.F.R.
§ 1.3(www)) ("swaps"), and/or foreign currency (as described in Sections
2(c)(2)(B) and 2(c)(2)(C)(i) of the Act, 7 U.S.C. §§ 2(c)(2)(B) and
2(c)(2)(C)(i)) ("forex contracts") for Respondents' own personal
account(s) or for any account(s) in which Respondents have a direct or
indirect interest;

b. have any commodity futures, options on commodity futures, commodity
options, security futures products, swaps, and/or forex contracts traded on
Respondents' behalf;

c. control or direct the trading for or on behalf of any other person or entity,
whether by power of attorney or otherwise, in any account involving
commodity futures, options on commodity futures, commodity options, security futures products, swaps, and/or forex contracts;

d. solicit, receive, or accept any funds from any person for the purpose of purchasing or selling any commodity futures, options on commodity futures, commodity options, security futures products, swaps and/or forex contracts;

e. apply for registration or claim exemption from registration with the Commission in any capacity, and engage in any activity requiring such registration or exemption from registration with the Commission except as provided for in Regulation 4.14(a)(9), 17 C.F.R. § 4.14(a)(9); and/or

f. act as a principal (as that term is defined in Regulation 3.1(a), 17 C.F.R. § 3.1(a)), agent or any other officer or employee of any person (as that term is defined in Section 1a of the Act, 7 U.S.C. § 1a) registered, required to be registered, or exempted from registration with the Commission except as provided for in Regulation 4.14(a)(9), 17 C.F.R. § 4.14(a)(9).

E. Cooperation with the Hunter Wise Corporate Monitor: Respondents shall cooperate with the Hunter Wise corporate monitor as appropriate to provide such information as the Hunter Wise corporate monitor deems necessary and appropriate to identify Respondents’ customers. Respondents shall execute any documents necessary to release funds that they have in any repository, bank, investment or other financial institution, wherever located, in order to make partial or total payment toward the Restitution Obligation.

F. Cooperation with the Commission: Respondents shall cooperate fully and expeditiously with the Commission, including the Commission’s Division of Enforcement, and any other governmental agency in this action, and in any investigation, civil litigation, or administrative matter related to the subject matter of this action or any current or future Commission investigation related thereto.

G. Partial Satisfaction: Respondents understand and agree that any acceptance by the Commission or the Hunter Wise corporate monitor of partial payment of Respondents’ Restitution Obligation, shall not be deemed a waiver of their obligation to make further payments pursuant to this Order, or a waiver of the Commission’s right to seek to compel payment of any remaining balance.

H. Change of Address/Phone: Until such time as Respondents satisfy in full their Restitution Obligation as set forth in this Order, Respondents shall provide written notice to the Commission by certified mail of any change to his telephone number and mailing address within ten (10) calendar days of the change.
The provisions of this Order shall be effective as of this date.

By the Commission.

Dated: April 7, 2014

Christopher J. Kirkpatrick
Deputy Secretary of the Commission
Commodity Futures Trading Commission