1 Michael J. Gearin, wsba # 20982 Honorable Christopher M. Alston 2 David C. Neu, wsba#33143 Chapter 11 Brian T. Peterson, WSBA # 42088 Hearing Location: Seattle, Rm. 7206 K&L GATES LLP 3 Hearing Date: Friday, December 16, 2016 925 Fourth Avenue, Suite 2900 Hearing Time: 9:30 a.m. Seattle, WA 98104-1158 4 Response Date: December 9, 2016 (206) 623-7580 5 6 7 8 UNITED STATES BANKRUPTCY COURT 9 WESTERN DISTRICT OF WASHINGTON AT SEATTLE In re: Case No. 16-11767-CMA 10 NORTHWEST TERRITORIAL MINT, LLC, 11 DECLARATION OF MARK CALVERT IN SUPPORT OF MOTION FOR ORDER AUTHORIZING TRUSTEE TO ASSUME 12 Debtor. AND REJECT CERTAIN UNEXPIRED LEASES OF NONRESIDENTIAL REAL 13 PROPERTY AND ENTER INTO NEW 14 LEASE FOR GREEN BAY, WISCONSIN I, Mark Calvert, hereby declare as follows: 15 I am the Chapter 11 Trustee ("Trustee") of the Debtor, Northwest Territorial Mint, 1. 16 LLC ("<u>Debtor</u>" or "<u>NWTM</u>"). I submit this declaration in support of Trustee's Motion for Order 17 Authorizing Trustee to Assume and Reject Certain Unexpired Leases of Nonresidential Real 18 Property and Enter into New Lease for Green Bay, Wisconsin (the "Motion"). I am competent in all 19 ways to testify and unless otherwise stated I make the following statements based on my personal 20 knowledge. 21 2. On April 1, 2016, the Debtor commenced this case by filing a voluntary petition 22 under chapter 11 of the United States Bankruptcy Code. On April 11, 2016, the Court entered an 23 order appointing me as chapter 11 Trustee. See Dkt. No. 51. 24 25 DECLARATION OF MARK CALVERT IN SUPPORT OF MOTION FOR ORDER AUTHORIZING TRUSTEE TO ASSUME AND REJECT CERTAIN UNEXPIRED LEASES OF NONRESIDENTIAL REAL PROPERTY AND K&L GATES LLP ENTER INTO NEW LEASE FOR GREEN BAY, 925 FOURTH AVENUE

SUITE 2900 SEATTLE, WASHINGTON 98104-1158 TELEPHONE: (206) 623-7580 FACSIMII F: (206) 623-7022

Pg. 1 of 6

Ent. 10/28/16 16:02:59

WISCONSIN - 1

Case 16-11767-CMA

Doc 806

Filed 10/28/16

1

2

- 3. While the corporate headquarters for the Debtor is located in Kent, Washington, the Debtor operates in multiple locations across the country, including a location in Dayton, Nevada. The Debtor's primary manufacturing facility in Dayton, Nevada, includes a 118,000-square foot minting facility as well as storage vaults. The Dayton facility is critical to the Debtor's minting operations and the Debtor's business as a whole. I have filed a motion to assume the Debtor's real property lease for the Dayton facility, which is set for hearing on December 1, 2016.
- 4. Since I was appointed as the Trustee, I have reviewed the Debtor's business records. Based on my review, the Debtor's records were (i) made by NWTM at or near the time of the dates described therein, (ii) kept in the ordinary course of business of NWTM, and (iii) made as a regular practice of NWTM.
- 5. Since my appointment, I have worked to restructure the business operations of the estate in order to preserve the going concern value of the business. At the time of the filing of the bankruptcy petition, there were seven (7) nonresidential real property leases related to NWTM's business operations with premises located in Green Bay, WI; Honolulu, HI; Dayton, NV; Tomball, TX; Federal Way, WA; Auburn, WA; and Springfield, Virginia.
- 6. On June 2, 2016 the Court entered an order approving the sale of the Debtor's Tomball, Texas assets free and clear of liens. *See* Dkt. No. 374. Upon closing of that sale, I obtained approval of the Court to reject the Tomball, Texas lease effective as of July 31, 2016. I also sought and obtained approval from the Court to reject the Federal Way lease and to enter into a new lease in Kent, WA to house the corporate offices of the company. *See* Dkt. No. 596.
- 7. On July 20, 2016 the Court entered an order granting the Trustee's motion for an extension of time to assume or reject unexpired leases of nonresidential real property. *See* Dkt. No. 530. The deadline for filing motions to assume the unexpired leases of nonresidential real property under the extension order is October 28, 2016.

DECLARATION OF MARK CALVERT IN SUPPORT OF MOTION FOR ORDER AUTHORIZING TRUSTEE TO ASSUME AND REJECT CERTAIN UNEXPIRED LEASES OF NONRESIDENTIAL REAL PROPERTY AND ENTER INTO NEW LEASE FOR GREEN BAY, WISCONSIN - 2

K&L GATES LLP
925 FOURTH AVENUE
SUITE 2900
SEATTLE, WASHINGTON 98104-1158
TELEPHONE: (206) 623-7580
FACSIMILE: (206) 623-7022

- 8. I filed a motion to assume the Dayton, Nevada Lease on September 27, 2016 which is presently set for hearing on December 1, 2016. The Honolulu, Hawaii lease was a lease for a three year term commencing December 2009. The lease converted to a month to month lease in December 2012. I have closed business operations in Hawaii and moved out of the Honolulu premises. The Hawaii lease has terminated under its own terms.
- 9. The Motion concerns the remaining three (3) real property leases for the Debtor's locations in Green Bay, Wisconsin, Auburn, Washington, and Springfield, Virginia. These three real property leases have the following common addresses: 1718 Velp Avenue, Suite 1E, Green Bay, Wisconsin 54303; 550 3rd Street, Building B, Auburn, Washington 98001; and 6564 Loisdale Court, Suite 318, Springfield, Virginia 22150. Attached hereto as Exhibit A is a copy of the real property lease for the Debtor's facility in Wisconsin (the "Green Bay Lease"). Attached hereto as Exhibit B is a copy of the real property lease for the Debtor's facility in Auburn, Washington (the "Auburn Lease"). Attached hereto as Exhibit C is a copy of the real property lease for the Debtor's facility in Springfield, Virginia (the "Springfield Lease").
- 10. There are a number of skilled employees who work at the Wisconsin facility cutting and sculpting dies for the Debtor. The Debtor's Springfield, VA, location houses a small staff who manages the sales at the Pentagon and logistics for certain customers on the East Coast. The Debtor's Auburn, Washington, facility is the Debtor's principal home for pick, pack, storage, and shipping operations.
- 11. The Green Bay Lease was entered into for a term of eighteen months in 2010 and converted to month-to-month. I have negotiated for a new lease on the Green Bay, Wisconsin premises on terms more favorable to the estate. By the Motion, I request authority from the Court to enter into the new lease, effective December 1, 2016, for Green Bay, Wisconsin on terms described in the letter of intent which is attached hereto as Exhibit D. The proposed revised lease DECLARATION OF MARK CALVERT IN SUPPORT OF MOTION FOR ORDER AUTHORIZING TRUSTEE TO ASSUME AND REJECT CERTAIN UNEXPIRED LEASES OF NONRESIDENTIAL REAL PROPERTY AND ENTER INTO NEW LEASE FOR GREEN BAY,

 WISCONSIN 3

 K&L GATES LLP 925 FOURTH AVENUE SUITE 2900

 K&L GATES LLP 925 FOURTH AVENUE SUITE 2900

K&L GATES LLP 925 FOURTH AVENUE SUITE 2900 SEATTLE, WASHINGTON 98104-1158 TELEPHONE: (206) 623-7580 FACSIMILE: (206) 623-7022

//

//

WISCONSIN - 4

agreement has a three-year term and reduces the amount of space leased by the estate. The estate's monthly rental obligation will be reduced from \$2,230 per month, to \$950 per month in year 1, \$975 per month in year 2, and \$1,000 per month in year 3. I intend to remain in possession of the Green Bay premises under the provisions of the existing month to month lease until the Court approves the new lease. I seek authority to assume the existing month-to-month lease for the period through the effectiveness of the new Green Bay Lease. The Green Bay location houses a die manufacturing operation and a team of skilled employees that are necessary to meet the needs of our customers who order custom coins and medallions.

- 12. The Springfield Lease was executed in November 2015 and is for a term of thirty-nine months. I request that the Court allow me to reject the Springfield, Virginia Lease effective November 30, 2016. The Springfield real property space is more than the Debtor currently needs. The Debtor's operations in Springfield will be moved to the home of one of the Debtor's salespersons. This arrangement will be more cost-effective for the Debtor.
- 13. The Auburn Lease was originally executed on November 2, 2006. The term of the lease was extended in August, 2014, for five years so that it now is set to expire on July 31, 2019. The Auburn facility is presently the location of the primary packing and shipping operations of the company. In addition, the Debtor conducts limited manufacturing operations. It is necessary and beneficial to the estate for me to assume the Auburn Lease as the Debtor does not presently have the ability to conduct picking and packing in another location as efficiently. The Trustee is current on all obligations under the Auburn Lease and is unaware of any defaults under the Auburn Lease that would need to be cured as a condition to the Trustee's assumption.

DECLARATION OF MARK CALVERT IN SUPPORT OF MOTION FOR ORDER AUTHORIZING TRUSTEE TO ASSUME AND REJECT CERTAIN UNEXPIRED LEASES OF NONRESIDENTIAL REAL PROPERTY AND ENTER INTO NEW LEASE FOR GREEN BAY,

K&L GATES LLP 925 FOURTH AVENUE SUITE 2900 SEATTLE, WASHINGTON 98104-1158 TELEPHONE: (206) 623-7580 FACSIMI F: (206) 623-7022

1 I declare under penalty of perjury under the laws of the United States that the foregoing is 2 true and correct to the best of my knowledge. 3 EXECUTED this 27th day of October, 2016, at Seattle, Washington. 4 5 /s/ Mark Calvert Mark Calvert 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 DECLARATION OF MARK CALVERT IN SUPPORT OF MOTION FOR ORDER AUTHORIZING TRUSTEE TO ASSUME AND REJECT CERTAIN UNEXPIRED LEASES OF NONRESIDENTIAL REAL PROPERTY AND K&L GATES LLP ENTER INTO NEW LEASE FOR GREEN BAY,

Doc 806 Case 16-11767-CMA Filed 10/28/16 Ent. 10/28/16 16:02:59 Pg. 5 of 6

WISCONSIN - 5

925 FOURTH AVENUE

SUITE 2900 SEATTLE, WASHINGTON 98104-1158 TELEPHONE: (206) 623-7580 FACSIMILE: (206) 623-7022

CERTIFICATE OF SERVICE

The undersigned declares as follows:

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

That she is a Paralegal in the law firm of K&L Gates LLP, and on October 28, 2016, she caused the foregoing document to be filed electronically through the CM/ECF system which caused Registered Participants to be served by electronic means, as fully reflected on the Notice of Electronic Filing.

Also on October 28, 2016, she caused the foregoing document to be mailed to the Parties at the addresses listed below:

Northwest Territorial Mint LLC c/o Ross Hansen, Member P.O. Box 2148 Auburn, WA 98071-2148

ARC Management 8150 Leesburg Pike, Suite 1100 Vienna, VI 22182-7730 (via Certified Mail, Return Receipt Requested)

Port City Centre, LLC PO Box 12206 Green Bay, WI 54307 (via Certified Mail, Return Receipt Requested)

Humphrey Industries LTD. c/o Mr. George Humphrey PO Box 19252 Seattle, WA 98109 (via Certified Mail, Return Receipt Requested)

Humphrey Industries LTD. c/o Mary Jo Heston Lane Powell PC PO Box 91302 Seattle, WA 98111

I declare under penalty of perjury under the laws of the State of Washington and the United States that the foregoing is true and correct.

Executed on the 28th day of October, 2016 at Seattle, Washington.

/s/ Denise A. Evans
Denise A. Evans

DECLARATION OF MARK CALVERT IN SUPPORT OF MOTION FOR ORDER AUTHORIZING TRUSTEE TO ASSUME AND REJECT CERTAIN UNEXPIRED LEASES OF NONRESIDENTIAL REAL PROPERTY AND ENTER INTO NEW LEASE FOR GREEN BAY, WISCONSIN - 6

K&L GATES LLP 925 FOURTH AVENUE SUITE 2900 SEATTLE, WASHINGTON 98104-1158 TELEPHONE: (206) 623-7580 FACSIMILE: (206) 623-7022